



A New Year is a reminder to celebrate all the things that are good in your world.

FirstNet Learning is celebrating!

As the 2010 clock ticks down, FirstNet Learning staff took a (short) break from creating online learning solutions and gathered together to celebrate a fun, challenging year. Following are some of the things we're celebrating:

Roy Burger (Chairman & CEO) is celebrating **New Clients** who've recently launched online learning, such as Idaho Counties Risk Management Program (ICRMP), Keenan & Associates, Georgia Bureau of Investigation, Roadrunner Food

Bank, New York Schools Insurance Reciprocal (NYSIR), and OneBeacon Government Risks. We are all grateful for the many clients and partners who've trusted FNL as their online learning solution partner for so many years, and who continue to grow and expand their online training offerings.

FNL is still celebrating the addition of **Julie Lavorini**, who joined our team last spring as Manager of Curriculum & Course Development. She brought a boat load of experience in learning development and instructional design to FNL, plus huge doses of creativity and customer service. She's celebrating the completion of LOTS of **New Online Courses** created for clients like NYMIR, NYSIR, CIRSA, Redwoods, KLC and Sidel. Course titles have ranged from Land Use Issues to Parks & Rec Liability Courses, to Playground Safety, to Employee Safety Awareness, Child Sexual Abuse, Drug-Free Workplace, and Arc Flash Awareness. Her team also creates the Daily Law Enforcement Training Bulletins from FNL & Lexipol.



New Products & Services. Sure, it takes a village to consistently come up with new products and services to enhance FNL's online learning solutions. But then it takes a genius like **Art Tedeschi**, Director of Products & Services, to bring those ideas to fruition! Lucky for FNL, Art's mom neglected to teach him the word "no". Art's had a heck of a year creating, inventing, developing, improving, and enhancing products and services such as Policy Management Module, Resource Management Module, Expanded Classroom Management Module, Survey & Feedback Tools, and PUSH Training.

Actually, Art doesn't have time to celebrate. FNL staff and clients celebrate all that Art does for all of us!

FNL's CTO **Steve Grimes** is celebrating the recent **Upgrade** of all **FNL Systems! New Servers -- WOW!** He can finally come out of the cave (ok, it's really just the lower level but we told him it was a man cave).



Connie Beavers, Manager of Client Services (at right), is celebrating the invention of phone headsets 100 years ago! Connie is on the phone bell-to-bell and is very happy doing so -- but could not possibly do it without her headset! Connie is also celebrating the **Great Clients** she gets to **Build Relationships** with day-in and day-out.

Albert Einstein (no, he does not work at FNL) said "Creativity is contagious. Pass it on." That's the goal of our Director of Marketing, **Debi Garrity**. Heading up both B2B and B2C, she really has a blast creating **Attention-Grabbing Marketing** for clients (gratis!) to help them promote their online learning! Debi celebrates everything, daily.



Business Development Manager. Find the business; develop the lead; manage the opportunity. Meet **Mark Kritz**. Like Connie, he's celebrating phone headsets as well as the opportunities he's had all year to meet so many **Interesting People**. Look up 'people person' in the dictionary and it will show Mark's picture.

***"Be always at war with your vices,
at peace with your neighbors,
and let each new year find you a better man."
~Benjamin Franklin***

Happy New Year from FirstNet Learning

Learn more by visiting our [website](#) or emailing solutions@firstnetlearning.com.